



1 July 2026

Dear Valued Partner,

## FY27 Price Adjustment Notice

We are writing to advise you of an upcoming price adjustment across the KPS Australia Pty Ltd product range, effective from 1 August 2026, applicable to all Red Smoke Alarm & Emerald Alarm products and accessories sold through our wholesale account channels.

### Context for this adjustment

Since our last price adjustment 22 months ago in October 2024, KPS has absorbed fluctuating costs across raw materials, international freight and supply chain logistics, general inflation, and more recently, the global volatility impacting oil costs affecting PCV and other raw materials. Where most of the industry implemented increases earlier this year, KPS deliberately held its pricing, choosing to absorb these pressures and delay further disruption to your business, also in the hope that global trading conditions would settle.

That delay has run its course, and a measured adjustment is now necessary to ensure we can continue to invest in product quality, supply reliability, and the new product development — including our new Emerald EVO range — that supports your business and the compliance needs of your customers.

### What is changing

This is not a flat, across-the-board increase. Adjustments vary by brand, product range and part number, reflecting the differing cost impact on each product family. Core legacy Red and Emerald smoke alarm ranges will generally increase in the order of 3% to 5.5%, broadly in line with industry movement. A small number of lines but significant part numbers have been re-priced downward or held flat, where design efficiencies or strategic positioning support this. Your KPS Regional and Business manager can provide the full, itemised pricing schedule for your account upon request.

Item	Detail
<b>Effective date</b>	1 August 2026 (new orders placed from this date)
<b>Typical increase</b>	3.0% to 5.5% across legacy Red and Emerald ranges
<b>Flat or low increase</b>	-8% to 3% across Red Professional, RF modules and controllers
<b>Price Reduction</b>	-32% to 0% Significant restructured decreases in Red Flush mount smoke alarm, heat & CO alarms, Hearing Impaired device.
<b>Variation</b>	By brand, range and part number — see your itemised schedule
<b>New products</b>	Emerald EVO range introduced at new list pricing (not an increase) Red Professional Relays 240v & 12v
<b>Last adjustment</b>	1 October 2024



**Our commitment to you**

We do not take pricing decisions lightly. KPS held off this adjustment for as long as possible, and we have worked to keep the increase as targeted and as fair as we can, rather than applying a blanket uplift. We remain firmly committed to supporting you through joint growth initiatives, to maintaining the supply reliability you depend on, and to continuing to invest in product innovation that keeps your customers safe and compliant.

Orders received and confirmed prior to 1 August 2026 will be honoured at current pricing. Your KPS account manager is available to discuss your itemised pricing schedule, answer any questions, and support your transition planning.

Thank you, as always, for your continued partnership and support.

Kind regards,

**Phil Baker**  
Chief Executive Officer  
KPS Australia

**Gareth Lehmkuhl**  
GM - Sales  
KPS Australia