

10 February 2026

**Subject:** Price Increase Notification – 1<sup>st</sup> April 2026

Dear Valued Customer,

We would like to advise that Ventair will be implementing updated pricing across our product range, effective 1 April 2026.

While continuing to ensure our products remain competitive and deliver strong value to our customers, we are adjusting prices as a result of ongoing direct and indirect cost pressures, including increases in supply chain, production and raw material costs.

It is important to note that not all products will be affected by the price adjustment, some product prices will remain unchanged as part of this update.

An updated electronic price file will be made available in the coming weeks and will clearly outline the revised pricing by product. Any adjustments to existing special pricing or agreements will be reviewed and managed in consultation with your Ventair sales representative.

We appreciate your ongoing support as we remain committed to consistently providing quality air movement solutions that deliver outstanding value to both your business and your customers.

Yours Sincerely,



Michael Astachnowicz

**Sales Director  
Ventair Pty Ltd**